ADMISSION REQUIREMENTS (MBA)
To qualify for admission into the Master of Business Administration (MBA) programme, applicants must possess one of the following qualifications:

1. An Honours Degree with a CGPA of at least 2.75 or its equivalent. An applicant with a CGPA of below 2.75 will only be considered if he/she has a minimum EMAT (Graduate Management Admission Test) score of 530 or has had adequate working experience at management level in an organization.
2. A professional qualification that is recognized as being equivalent to (1) above, or
3. Other qualification that is approved by the UPNM senate.

LANGUAGE PROFICIENCY REQUIREMENTS FOR ALL POST-GRADUATE PROGRAMMES

1. Malaysian applicants must have obtained at least a credit in English at Sijil Pelajaran Malaysia (SPM) level or have passed the English courses conducted at the Diploma or Bachelor level.
2. All international candidates from countries where English is not a medium of instruction must have obtained a minimum TOEFL score of 550 or Band 6 for IELTS.
3. Provisional admission may be granted to an applicant who has obtained a TOEFL score of between 500 to 549 or Band 3.5 for IELTS or its equivalents. The applicant, upon registration, is required to enroll and pass the Tertiary English Programme conducted by the University.

Malaysian Language Proficiency
All international students concept students from Indonesia and Brunei must obtain a grade W for the Malay Language courses (RMB1-161 or its equivalent) to be eligible for conferral of a degree.

Note: W - Varnsatt/ Satisfactory

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For further enquiries, please call:
Graduate School of Management
+603 8946 7440 / +603 8946 7441
+603 8947 4019 / +603 8942 1584

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MASTER OF BUSINESS ADMINISTRATION (MBA)

MBA programme is designed to equip students with the ability to effectively and efficiently manage people and ideas, and to be able to think strategically to move their organizations forward in the current rapidly changing and challenging environment.

Students in the MBA programme can specialize in any one of the following:

- Finance
- Marketing
- Human Resource Management
- General Management
- Corporate Governance

The MBA graduate with corporate governance specialisation will become a graduate member of IAM.

Until further advice, these additional requirements stand to be qualified for MBA Corporate Governance CCA Graduate. Applicants should have P1st Degree in Business, Accounting or Finance. Applicants without these entry requirements have to complete the subject in the KSA Professional Part 1 programme (ie. Financial Management, Corporate Law, Taxation, Strategic and Operation Management).

DURATION OF STUDY

Students with the 3-year status are required to register for at least 9 credit hours per trimester and they could complete the programme in 4 to 6 trimesters. Students with the 4-year status must register for at least 5 credit hours per trimester and they could complete the programme in 5 to 7 trimesters.

At GSM - UPNM, we are committed to nurturing HUMAN LEADERS

ABOUT UPNM'S GRADUATE SCHOOL OF MANAGEMENT

The Graduate School of Management at Universiti Putra Malaysia (GSM-UPM) was selected in 2007 to be one of the seven centres of excellence in management education in Malaysia under the Higher Level Management Education (HLMED) Programme. The School affords a wide range of management education and development opportunities as well as research excellence.

GSM-UPM aims to offer post-graduate management programmes that are relevant and adaptable to the changing global business environment. Its mission is to identify and pursue research projects that contribute to the field of management and to develop linkages with other academic institutions.

PROGRAMME STRUCTURE

The structure of the MBA programme is as follows:

- 18 core courses
- 3 credit hours per course
- 4 elective courses
- (In the area of specialisation)
- 3 credit hours per course
- Business Research Methods
- Case Writing Analysis
- A Case Study or Project Paper

TOTAL 48 credit hours

Elective Courses

Students are required to register for the 2 elective courses as stipulated by the School in each area of specialisation and choose the other 2 courses from the list of courses offered under the respective area of specialisation. Students who are taking MBA (General Management) may choose their four elective courses with one from each area of specialisation. Students who are specialising in Corporate Governance are required to register for the four core elective courses specified under that area of specialisation.

CASE STUDY AND PROJECT PAPER

As part of the requirements of the MBA programme, each student is required to complete either a Case Study or a Research Project in their final year. Each student is required to nominate a supervisor who can assist and advise further on the case writing or completion of the Research Project.

The Case Study or the Research Project is completed in two stages:

- Completes the Business Research Methods course or Case Writing and Analysis course in the semester prior to writing the Case Study or the Research Project.
- Completes and submits the Case Study or the Research Project.

FEES (MBA)

<table>
<thead>
<tr>
<th>Fees (RM)</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>RM25,600</td>
<td>Local Students</td>
</tr>
<tr>
<td>RM34,000</td>
<td>International Students</td>
</tr>
</tbody>
</table>

| Total Programme Fees (Morning Classes): Local Students | RM25,600 |
| Total Programme Fees (Evening Classes): Local Students | RM24,350 |

Note: * Fees are payable according to the payment schedule as specified for each trimester. **All fees are subject to change.

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Master of Business Administration (MBA)

Universiti Putra Malaysia